

SHANE WILLIAM WARREN

Metro Washington, DC Area

• Mobile: +1 (301) 252-8261

• shane@warrenbrothers.net

Senior Construction, Operations and Facilities Management

CEO / Senior Management • MBA in Operations & Finance (June 2012, Kellogg, Northwestern University) • Mechanical Engineer • GE Technical Leadership Scholar in Engineering • Facilities and Service Management • Building Science & Energy Performance Analyst • Top Negotiator and Strategist for Business Development & Contract Negotiations • Supply Chain • Sales & Marketing • Business Operations • Finance • Real Estate Development

Strong core capabilities in building engineering, construction, operations and finance. Extensive experience in managing the design and implementation of building and site systems. Successfully led Warren Brothers, a privately held company established in 1999 to complete 100's of projects since its inception. Always known for handling complex projects and following through to completion.

TOP HIGHLIGHTS AND LEGACY

Founder & CEO of a construction, facilities and operation management company since 1999. Consistently recognized as a leader in the construction and business community. Awarded "The Contractor of the Year" in 2009 by Prince George's County, MD Economic Development Corporation. Participated in the Washington DC Metro Area Associated Builders & Contractors Association Leadership Development Program designed to develop top leaders in the construction industry. Sponsorship for MBA at Kellogg School of Management. Participated in the Prince George's County Economic Development CEO Emerging Contractor College (Awarded Class Valedictorian).

Construction & Facility Management: Participated and collaborated to complete various aspects of construction and operations maintenance on many projects in the Washington Metro Area, including some high profile buildings, such as the Silver Spring Maryland Transit Center, National Harbor Buildings L & M, Kaiser Permanente Medical Office Building in Largo Maryland and The US Department of Housing & Urban Development Building.

Real Estate Development & Finance: Successfully negotiated, acquired and developed commercial and residential projects throughout the Washington Metro Region. Responsibilities included developing the financial models, proformas and valuations in order to determine if projects were viable. After acquisition, took charge and oversaw all aspects of the development life cycle, such as developing the sales & marketing strategy and budgets, operations, and financial and cost control management.

Leadership: Founded and created a non profit trade association to help encourage and support young minorities to enroll in engineering, architecture and construction management. The association helped young disadvantaged minorities obtain mentors and summer internships in order to expose them to the engineering and building industry. Responsibilities in the association included developing and administering annual budgets, creating the governing bylaws, membership development and creating learning and education programs.

EXECUTIVE EXPERIENCE

WARREN BROTHERS CONSTRUCTION, LLC
Founder / CEO

1999 to Present

- Responsible for creating and administering the company's strategic growth, sales and marketing plans, which includes product focus and revenue projections and benchmarks.
- Responsible for establishing and overseeing human resource policies, procedures and requirements in order to make sure staffing requirements are met.

- Responsible for establishing and overseeing client relations policies to ensure customer satisfaction and quality.
- Responsible for creating financial pro formas and developing and fostering banking relationships to ensure operational, investing and finance cash flow requirements are met.
- Oversee annual operations budgets. Implement company's cost control and accounting systems. Perform financial analysis to assess annual operating performance, periodically assess company's financial health and business strategic planning, and oversee the company's bonding, safety and risk management programs. Overall management of company's computer infrastructure network and construction management software.
- Oversee operations division in the areas of development, construction, major renovations, and engineering in collaboration with federal, local and state government agencies, elected officials, permit officers, utility companies, architects, engineers, civic associations, contractors and suppliers.

M.O.V.E FORWARD FOUNDATION **Co-Founder and Vice President**

2005 to 2009

The MOVE Forward Foundation was a 501(c)(3) nonprofit association established to provide mentoring programs, workshops and seminars, and internships for young disadvantaged students.

- Establish and administer operation, sales and marketing budgets.
- Use networking and marketing skills to secure summer internships for students.
- Develop and conduct seminars for interns on financial management.

EDUCATION AND PROFESSIONAL DEVELOPMENT

MBA, Operations & Finance, NORTHWESTERN UNIVERSITY (KELLOGG), Evanston, IL, 2012

B.S., Mechanical Engineering, University of Maryland, College Park, MD, 1996

PROFESSIONAL AFFILIATIONS & ACCOMPLISHMENTS

- 2014-2015 Board Member, Associated Builders & Contractors
- 2015-2016 Board Member, Entrepreneur Organization of DC
- 2009 Board Member, MD Chamber of Commerce
- Appointee, Prince Georges County Building Contractors Board, 2008-2010
- 2009 Valedictorian, Emerging Contractors Program for Prince George's County Economic Development Corporation
- 2009 Construction firm of the year for Prince Georges County Economic Development Corporation Small Business Initiative
- Member since 2008, Associated Builders & Contractors (ABC), Washington, DC Chapter

TV AND MEDIA

- "Prince George's County Contractor Development Program," Associated Builder's & Contractor's Publication, 2009
- "Small Business Group Honors Its Best At Awards Ceremony," Maryland Business Gazette, March 5, 2009
- "Around Prince George's County," Washington Informer, March 5, 2009
- "Emerging Contractors Program", Corridor Magazine, 2009